



MEDIATION: A COST AND TIME SAVING ALTERNATIVE TO TRADITIONAL LITIGATION

Lee Rough

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Welcome Letter

Picture

Thank you for considering Mediation.com. You can be assured that our expertise in [type of mediation] will make the process as easy and affordable as possible.

For nearly XX years, we have provided education and information on different dispute resolution options. We make it our priority to provide the highest level of service.

We specialize in all areas of mediation and have conducted over XXX mediations. Our mediation practice covers all aspects of mediation. We offer a very personalized service which will address the specific interests of both parties because we recognize that each and every mediation case is different. We know that you have not reached this decision lightly. Your legal problems can be extremely difficult. You can rely upon our knowledge, positive perspective and creative solutions to help you sort out the challenges during this time.

Our goal is to help you manage the adjustment without conflict and without court involvement. Our mediation center understands that your case is not just a number in the court system. The choices that you make throughout the mediation process will have a life-long effect on you and the people close to you.

We understand that the best results occur when the emphasis is on cooperation and resolution, not adversarial conflict. Without court involvement, we can reach your goals of finding a fair solution. We use informal and non-adversarial techniques; the objective is to reach an agreement that is mutually acceptable and voluntary. In the mediation process, all decision-making authority rests entirely with you and the other party. I will act as a facilitator and guide you in identifying issues, engaging in joint problem-solving, and working towards settlement alternatives.

We pledge to discuss all options and alternatives on the table and then help you resolve your situation. It may not be easy going. It does take some work. Together, we can find workable solutions. Thank you once more considering us. We look forward to working with you. If you have any questions feel free to email or call me.

Sincerely,

Lee Rough

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Use Mediation as a Cost and Time Saving Alternative to Traditional Litigation

Mediation is a form of alternative dispute resolution where all sides involved in litigation meet with a mediator, someone who facilitates an agreement, and comes to a settlement in their legal dispute. It is becoming increasingly popular in business disputes, family law litigation, real estate disputes and employment law disputes. Mediation is a great alternative to typical litigation because it helps cut down on legal fees for both parties and drastically shortens the amount of time that is spent on a case by helping the parties reach a settlement sooner. Another advantage to mediation is that parties are more likely to be satisfied with the outcome of their case if they had a hand in shaping that outcome.

Advantages of Using Mediation

Mediation is becoming a more and more popular way of settling legal disputes because of its many advantages over traditional litigation. One of the greatest advantages is that both sides end up saving legal fees because if a settlement is reached early on in litigation, not as many hours need to be billed by the attorney. Also, unlike regular litigation, where it could take many years to come to a conclusion to a case, mediation allows a case to be



settled quickly, meaning that both parties can put the case behind them in a matter of months. In many states, mediation has become the norm in many courts, especially family court, because of the advantages to two parties agreeing on a settlement together, instead of drawing out their dispute in the court system. Mediation has the distinct advantage of cutting down on litigation time because both parties are involved in the final outcome, meaning it is much more likely that they are both satisfied with it.

In What Kinds of Cases Has Mediation Proven Effective?



Mediation is especially popular in business disputes and commercial real estate disputes. Many times, mediation language or other alternative dispute resolution language is written in to business contracts so that the parties can avoid extended litigation if there is a dispute. This has become boilerplate language in many contracts in the business world. However, mediation also works for other areas of the law, especially in family law

so that parents can come to a consensus on child custody issues, in employment law disputes such as discrimination cases and in real estate disputes such as title issues. Many administrative agencies and courts have some sort of mandatory mediation in place so that the costs to the courts are less and disputes can be resolved outside the courtroom.

Who Is Mediation Suitable For?

Mediation works especially well when there is a good chance that the parties can come to a mutual agreement to settle their case. Good parties for mediation are ones where neither party has an especially strong emotional tie to the case, where they may refuse to settle based on principal or other emotional reasons. It works especially well for businesses because the decision makers for each business can sit down and reach an agreement that is mutually beneficial. Other kinds of parties that work well for mediation are parties in real estate disputes such as boundary disputes or commercial leases. In family law cases such as custody decisions, where the parents are on amiable terms and are both looking out for the well-being of the child or children, mediation can also work well because an agreement that is suitable for everyone can be reached.



When Should You Consider Using Mediation?



of cooperating in discovery without court intervention. Mediation works very well when both sides are relatively close to an agreement before hand and are more open to coming to a settlement.

Mediation is a great tool towards reaching a settlement when both sides have an interest in solving the dispute without extended litigation. It is best to use mediation towards the beginning of a case when basic discovery has been finished so that both sides know what evidence there is for and against them. This can occur even before a case has been filed if the parties are open to mediating the dispute outside of the court system and are capable



If you want to how mediation can help resolve your disputes, please contact Lee Rough at 561-235-7625 or email: lee@mediation.com

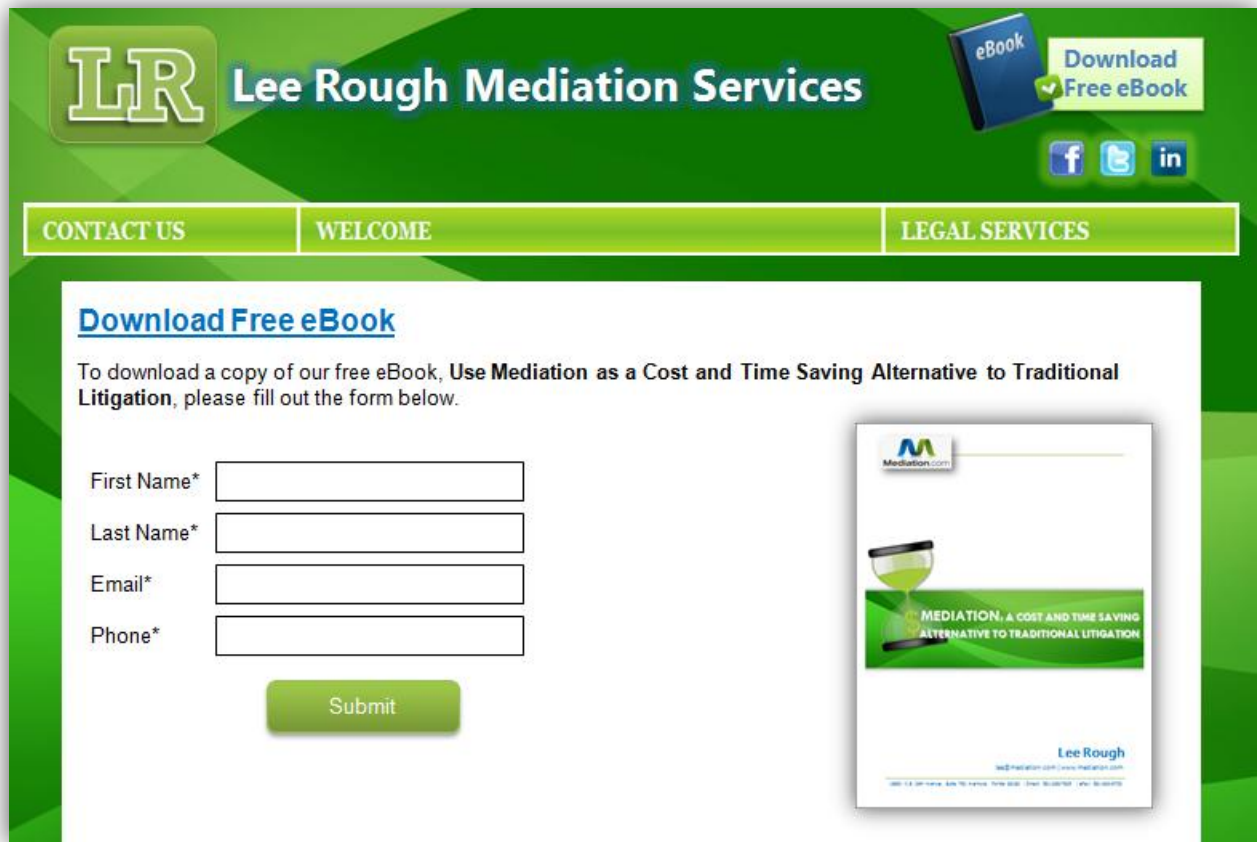
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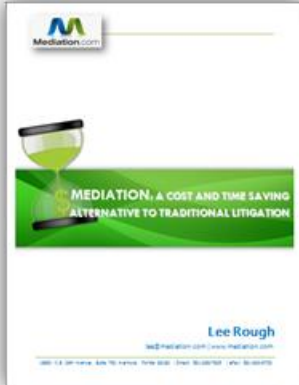
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Lee Rough
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Best Regards,

Lee M. Rough

The cover of the eBook, featuring the Mediation.com logo, a scale of justice, and the title 'MEDICATION, A COST AND TIME SAVING ALTERNATIVE TO TRADITIONAL LITIGATION' by Lee Rough.